

## 2022 WSIA MEMBERSHIP APPLICATION

January 1, 2022 through December 31, 2022

### MEMBERSHIP CATEGORIES

**MANUFACTURER:** Manufacturers and importers whose revenues primarily pertain to the water sports business.

**ASSOCIATE & MEDIA:** Businesses whose sales and/or manufacturing interests are *not* primarily directed toward water sports but have *some* sales and/or manufacturing revenue from the sport. Media memberships are per title.

**MARINE DEALER:** Dealers whose sales are directly related to the water sports industry.

**PRO SHOP:** Pro shops and stores whose sales are directly related to the water sports industry.

**WAKE PARK:** Wake park owners and operators.

**PARASAIL:** Parasail owners and operators.

**SALES REP:** Sales reps whose sales are directly related to the water sports industry.

**CAMP/SCHOOL/INSTRUCTOR:** Ski and wake camps, schools, instructors and coaches.

**ASSOCIATION:** Groups, communities, foundations, non-profits and other organizations involved in water sports.

**FRIEND OF THE INDUSTRY:** Other promoters, supporters and fans of water sports.

### DUES STRUCTURE

#### MANUFACTURER\*

	Annual Gross Sales
\$854	\$0 - \$1 million
\$1,708	\$1 - \$5 million
\$2,562	\$5 - \$10 million
\$3,416	\$10 - \$15 million
\$5,693	\$15 - \$50 million
\$9,108	\$50 - \$100 million
\$13,662	Over \$100 million

#### MARINE DEALER

	Annual Gross Sales
\$259	\$0 - \$5 million
\$518	\$5 - \$10 million
\$1,035	\$10 - \$20 million
\$2,588	Over \$20 million

#### ASSOCIATE/MEDIA

	Annual Gross Sales
\$311	\$0 - \$1 million
\$569	\$1 - \$5 million
\$854	\$5 - \$10 million
\$1,139	\$10 - \$15 million
\$1,708	\$15 - \$50 million
\$2,277	\$50 - \$100 million
\$3,416	Over \$100 million

#### PRO SHOP

	Annual Gross Sales
\$171	\$0 - \$1 million
\$285	\$1 - \$5 million
\$399	Over \$5 million

#### WAKE PARK

\$228	Two-Tower Parks
\$342	Full-Size Parks (4,5,6 Tower)

#### PARASAIL OPERATOR

\$399

#### SALES REP, CAMP, SCHOOL, INSTRUCTOR, ASSOCIATION, FRIEND OF INDUSTRY

\$171

\* All boat manufacturers are also assessed a fee for each sport-specific towboat sold.

### NOTES & TERMS

- To exhibit at Surf Expo, you must be an active member.
- Refer to [wsia.net/dues](http://wsia.net/dues) for the penalty terms for non-payment.
- Dues are deductible as ordinary and necessary business expenses.
- Please notify us of any changes in your company's information.
- Warning Labels for manufacturers require a separate use fee. Please call or email us for the current fee amount for each product category.
- For help, or to pay by phone, please call (407) 835-1363 or email [info@wsia.net](mailto:info@wsia.net).

Send this form with your check to  
WSIA, PO Box 568512, Orlando, FL 32856-8512

NAME \_\_\_\_\_

COMPANY \_\_\_\_\_

ADDRESS \_\_\_\_\_

CITY, STATE, ZIP \_\_\_\_\_

PHONE \_\_\_\_\_ FAX \_\_\_\_\_

WEBSITE \_\_\_\_\_ EMAIL \_\_\_\_\_

PUT YOUR WEBSITE LINK ON WSIA.NET?

Online registration recommended: [wsia.net/become-a-member](http://wsia.net/become-a-member)