

2021 WSIA MEMBERSHIP APPLICATION

January 1, 2021 through December 31, 2021

MEMBERSHIP CATEGORIES

MANUFACTURER: Manufacturers and importers whose revenues primarily pertain to the water sports business.

ASSOCIATE & MEDIA: Businesses whose sales and/or manufacturing interests are *not* primarily directed toward water sports but have *some* sales and/or manufacturing revenue from the sport. Media memberships are per title.

MARINE DEALER: Dealers whose sales are directly related to the water sports industry.

PRO SHOP: Pro shops and stores whose sales are directly related to the water sports industry.

WAKE PARK: Wake park owners and operators.

PARASAIL: Parasail owners and operators.

SALES REP: Sales reps whose sales are directly related to the water sports industry.

CAMP/SCHOOL/INSTRUCTOR: Ski and wake camps, schools, instructors and coaches.

ASSOCIATION: Groups, communities, foundations, non-profits and other organizations involved in water sports.

FRIEND OF THE INDUSTRY: Other promoters, supporters and fans of water sports.

DUES STRUCTURE

MANUFACTURER*

	<i>Annual Gross Sales</i>
\$825	\$0 - \$1 million
\$1,650	\$1 - \$5 million
\$2,475	\$5 - \$10 million
\$3,300	\$10 - \$15 million
\$5,500	\$15 - \$50 million
\$8,800	\$50 - \$100 million
\$13,200	Over \$100 million

MARINE DEALER

	<i>Annual Gross Sales</i>
\$250	\$0 - \$5 million
\$500	\$5 - \$10 million
\$1,000	\$10 - \$20 million
\$2,500	Over \$20 million

ASSOCIATE/MEDIA

	<i>Annual Gross Sales</i>
\$300	\$0 - \$1 million
\$550	\$1 - \$5 million
\$825	\$5 - \$10 million
\$1,100	\$10 - \$15 million
\$1,650	\$15 - \$50 million
\$2,200	\$50 - \$100 million
\$3,300	Over \$100 million

PRO SHOP

	<i>Annual Gross Sales</i>
\$165	\$0 - \$1 million
\$275	\$1 - \$5 million
\$385	Over \$5 million

WAKE PARK

\$220	Two-Tower Parks
\$330	Full-Size Parks (4,5,6 Tower)

PARASAIL OPERATOR

\$385

SALES REP, CAMP, SCHOOL, INSTRUCTOR, ASSOCIATION, FRIEND OF INDUSTRY

\$165

* All boat manufacturers are also assessed a fee for each sport-specific towboat sold.

NOTES & TERMS

- To exhibit at Surf Expo, you must be an active member.
- Refer to wsia.net/dues for the penalty terms for non-payment.
- Dues are deductible as ordinary and necessary business expenses.
- Please notify us of any changes in your company's information.
- Warning Labels for manufacturers require a separate use fee. Please call or email us for the current fee amount for each product category.
- For help, or to pay by phone, please call (407) 835-1363 or email info@wsia.net.

Send this form with your check to
WSIA, PO Box 568512, Orlando, FL 32856-8512

NAME _____

COMPANY _____

ADDRESS _____

CITY, STATE, ZIP _____

PHONE _____ FAX _____

WEBSITE _____ EMAIL _____

PUT YOUR WEBSITE LINK ON WSIA.NET?

Online registration recommended: wsia.net/become-a-member