



2012 WSIA MEMBERSHIP APPLICATION

January 1, 2012 through December 31, 2012

MEMBERSHIP CATEGORIES

- ***REGULAR (R)** Manufacturers and importers whose revenues primarily pertain to the water sports business
- ***ASSOCIATE (A)** Firms whose sales and/or manufacturing interests are not primarily directed toward water sports but who do have sales and/or manufacturing interest in the sport
- ***PARASAIL & CABLE OPERATORS (O)** Parasail Operators & Captains/ Cable Parks and Operators
- ***DEALER/REP (D)** Dealers & reps whose sales are directly related to the water sports industry
- ***FRIENDS & SCHOOLS (F)** Ski Schools and other promoter/supporters of water sports

DUES STRUCTURE

<u>REGULAR</u>	<u>Annual Gross Sales</u>	<u>ASSOCIATE</u>	<u>Annual Gross Sales</u>
\$300.00	\$0 - \$1 million	\$180.00	\$0 - \$1 million
\$600.00	\$1 million - \$5 million	\$350.00	\$1 - \$5 million
\$900.00	\$5 million - \$10 million	\$600.00	Over \$5 million
1,200.00	Over \$10 million		
	Parasail Operators & Captains:	\$250.00	
	Cable Parks and Operators:	\$100.00	
	Dealer/ Sales Rep/ Friends/ Schools:	\$100.00	

These dues are deductible as ordinary and necessary business expenses. Please notify us of any changes in your company's information. **In order to exhibit at Surf Expo, your current WSIA membership is mandatory.**

Name _____ Company _____

Address, City, State, Zip _____

Phone _____ Fax _____ Email _____

Website _____ (Would you like your link posted on our website?) **Yes** **No**

Return this form with your check to: **WSIA, PO Box 568512, Orlando, FL 32856-8512**

Memberships can also be paid for by Credit Card on our website at
www.wsia.net/buy-membership-online/

Thank you for supporting WSIA, the voice of the water sports industry!

Warning Label Use: All manufacturers using WSIA warning labels require compliance of our use fee. Refer to our website for details. Warning Labels are password protected; Note: Password will change before February, 2012 for year 2012.